

April 1, 2007

Special points of interest:

- New Office & Manager at Oakland Marinas
- National Safe Boating Week coming in May
- New faces at Ballena Isle Marina
- Spring brings renewed activities to all Almar Marinas

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ALMAR



ANCHOR

The West's Largest & Finest Marinas

MARINA NEWS

Peninsula Yacht & Bahia Marinas

HEAR YE! HEAR YE! Peninsula Yacht Marina and Bahia Marina want you to know that Channel Islands Harbor will be very active during the upcoming months. As always, the first and foremost thought is for our boaters' safety.

Congratulations to Jeremy Grewal - on two counts. He was married on Saturday, March 3, to the former Tori Smith, and promoted to Marina Manager for Peninsula Yacht & Bahia Marinas on March 14!

Attention Mariners

National Safe Boating Week is almost upon us. On May 12, 2007 there will be a GALA event right here in Channel Islands Harbor. There are plans for two major in-the-water events. At 10:00 a.m. a boat with people on board will catch fire. The boaters will don life jackets and abandon ship. A Coast Guard helicopter will be on the scene to drop a rescue diver and start directing recovery and containment activities. The Harbor Patrol and Ventura County Fire Dept. will have fireboats and crews working the fire, as well as operating the rescue craft to give medical attention. Paramedics and ambulance services will stand by on Hobie Beach. This same exercise will be repeated at 12 noon.

There will be multiple services, agencies, and vendors at this event. All of them have the single purpose of promoting BOATING SAFETY. PREVENTION is always better than RESCUE. There will be booths representing chandleries, boat stores, flare companies, fire extinguishers, wet weather gear, life rafts, dinghies, NOAA weather service, etc. This will be a **fantastic day** at the harbor. Hope to see you here.

April 1, 2007

Spring has arrived and summer is on the horizon. . .boating season is almost here! So watch out for special announcements posted at each dock and in the Anacapa Isle Marina Clubhouse for all the goings-on around the marina.

Please join us in welcoming our newest employees: Chandler Nelson, Maintenance, David Paulsen, Maintenance, Eva Swackhamer, Customer Service Rep, and Israel Valero, Maintenance Supervisor. We are so happy to have them as part of our team! Stop by and give them a big hello.

"Take Five" Program

Congratulations to our latest additions to the "Take Five" Program (Employee of the Month): December, Danielle Gardner, Customer Service Rep., January, Samuel Gonzales, Maintenance, and February, Ysidro Garcia, Maintenance. Each one of these people contributed toward their jobs with excellence, teamwork, and loyalty. We encourage everyone to take notice of their work and please congratulate them! Your opinion greatly matters in the selection of the Employee of the Month, so please let management know of employees going "above and beyond."

Please join us in congratulating Julie McCampbell, our Office Manager, as our 2006 Employee of the Year. She has made many contributions to our marina and demonstrated outstanding multi-tasking skills and professionalism on a daily basis. Julie is proof that you can not only make a difference in what you do, but enjoy it, as well. Congratulations, Julie!!

*"Julie McCampbell is our
Take Five Employee of
the Year!."*

Monthly Boating Seminars

April – Mike Pizel will be finishing off his series of seminars with "Boat Handling in Close Quarters." Because of the increasing popularity of the series, we're moving the location to the Pierpont Yacht Club at Ventura Harbor. We will post directions to the Yacht Club on the flyers at the gates, or you can call our office at 805-985-6035 for directions.

May – Keith Dennette holds the World Cup in Rock Fishing. He will discuss the greatest fishing places and tips for catching the best fish.

June – Dorrin Van Antwerp will talk about diving at the islands (tentative)

Float Replacement Project (FRP)

We want to give a big THANK YOU to all our boaters for your continued understanding of the Float Replacement Project (FRP). The FRP began on March 1 and will continue through mid May. Bellingham Marine is replacing floats within the docks which are in need of repair. We started with 'E' dock and will work towards 'A' dock. 'F' & 'G' docks are not affected. All water, power and cable will be down during the day, but back up each night during the week, Monday through Friday, with no work being done on weekends. Those boaters affected will be contacted and we will arrange a temporary slip for them during the project. Inconvenience to the boaters should only be one to three days. We will make this run as seamless as possible and ask that you be patient and somewhat flexible - no doubt you will all be happy with the end result.

\$200 Worth of Thanks!

Our Boater Referral Program can get you \$200 off your slip fees! All you have to do is refer a new boater to our Marina and, upon approval, the new boater has to be moored in our Marina for three months. At that time you will receive \$200 off your next slip fees. For additional, detailed information please come by our office today. We greatly encourage boaters to take part in this, as it is a great way to get family and friends to be a part of our Marina. All of you help in our success!



Ballena Isle Marina

Ballena Isle Marina would like to introduce the following new maintenance and office employees.

Candice Cuoco



Candice joined BIM in January, and is a welcome addition to our Customer Service staff. New to the marine business, she has a solid background in customer service from previous positions in refinancing, insurance and the custom motorcycle industry. Candice lives in Hayward, California and attended High School here in Alameda. She is currently enrolled in classes to become a Registered Nurse.

Almar Anchor

April 1, 2007

Shane is an Alameda resident, and comes to BIM with a variety of skills. He has previously worked for UPS, FedEx, Safeway and Gap. Shane really enjoys being outside, and has been a great addition to our team. His interests include denim clothing design.



Shane Engle

Alan joins our team with a very strong background in maintenance. He has been a professional painter, and has great carpentry skills, as well. Hailing from Texas, he's always cheerful, and has a great sense of humor! Alan lives close enough to our Marina to walk to work!

Alan Funk



Don, also an Alameda resident, rounds out our maintenance team with both landscaping and carpeting skills. He also has experience in painting, plumbing and heavy equipment operation.

Don Macdonald



Don, also an Alameda resident, rounds out our maintenance team with both landscaping and carpeting skills. He also has experience in painting, plumbing and heavy equipment operation.

BIM Boaters in the Spotlight

On the evening of February 19, a fire broke out on H1 dock. The fire originated in the electrical box of one of our liveaboard boaters. The boaters in the slip affected attempted to extinguish the fire with their onboard fire extinguishers. None of them worked. Luckily, Darrel Robinson came to the rescue with a halon extinguisher from his boat, which quickly extinguished the fire. The fire department was called, but by the time they arrived there was no need to break out any of their equipment, thanks to the quick response by Darrel. Ballena Isle Marina gratefully credited the Robinson's account for the fire extinguisher refill.



"New employees at Ballena Isle Marina"



Darrel & Sally

Darrel and his wife Sally live aboard their Hylas 44, Sail-On II. They have been living aboard for more than 21 years, mostly here at Ballena Isle Marina. Both have graciously contributed to the marina by planting flowers in several areas, as well as put in a rose garden for everyone to enjoy.



Sally's rose garden at Ballena Isle Marina

Many thanks, Darrel and Sally!

Cabrillo Isle Marina

Spring is just around the corner and we are looking forward to some fun events during 2007. We are planning several Anchor Outs and "dinghy raft ups, as well as the annual Catalina Cruise-Out. Our annual Barbeque will be held on August 11. We will also have educational seminars, reviewing boating topics. These and other events will be posted on our website as we get the details and dates together.

Fountain Sculpture

Many of you have asked when the sculpture will be added to the fountain. We have been meeting regularly with the foundry responsible for the casting of the sculpture. The marina has been assured that it will be installed by the end of April, a date that we will push to see through. Unfortunately, it has taken longer than expected, but it should be wonderful when it is finished and installed.

Port and Coast Guard Inspections

Lately, the Port District and Coast Guard have been conducting surprise inspections of San Diego marinas. While we at Cabrillo Isle Marina have always done well during these inspections, it is important that we understand what they are looking for:

- Under no circumstances are boaters allowed to release foreign substances into the water. This includes releases from the bilge or holding tanks, or dust from a sanding project.
- No open containers of toxic or hazardous items are allowed on the docks.
- Dock steps and dock boxes may not be used for storage of toxic or hazardous items.

Both of these agencies have the authority to walk the docks and enter closed dock boxes or dock steps to look for violations. They have been issuing citations and fines to boaters, boat workers and marinas, so let's all work together to steer clear of any such problems. Thanks.

We Recycle

As you know, we have containers on the docks for recycling cans and plastic bottles. We also have a facility for recycling used oil and batteries. Just check in with the office, and we will help you with these items. We also take home batteries from the office.

Dinghy Racks

Storing dinghies, kayaks and skiffs in the water is against Cabrillo Isle Marina's policies, but it is also not the best condition for storage of these types of crafts. If you do not have davits, or are unable to store these items on your boat, the marina has dinghy racks for storage. This will extend the life of your toy, and you will be in compliance with marina policy.

Loading Zones

We have installed two **30 Minute Loading Zone** parking spots by each gate. This should ease the transferring of items to and from your boat. If you need any help, please contact the office and one of us will happily give you a hand with your things.

Happy boating from the crew at Cabrillo Isle.

"...we are looking forward to some fun events."



Ko Olina Marina

Aloha to the Almar Ohana from Ko Olina !

Well, another winter season is coming to an end and spring is right on its tail. Here in the islands our winter was a little unusual, with Ko Olina receiving a lot more rain than we've seen in the seven years the marina has been open. We were beginning to think that Oahu had spun 180 degrees and we were now the windward side of the island. On January 31st, we had a freak storm system come to the islands from the southwest. Ko Olina had winds of up to 35 mph, but as the wind came down the Koolaus it hit the windward side at 75 mph, and did a lot of damage to one of the other marinas.

Building at the resort is still very active. The roof is already going on one of the two towers of the Beach Villas project. They expect to top off the second tower within a couple of months. The other project, Phase 4 & 5 of Marriott Vacation Club International's projected four-tower timeshare, is now on the seventh floor of their 17-story building.

The second annual Fields Open, which is the second event on the LPGA, was very successful this year. There were over 15,000 in attendance over a three-day tournament - and this was without Michelle Wie playing in the field, due to a wrist injury. The event also consisted of a pro am held the day before the tournament and, of course, Ko Olina Resort & Marina was represented by Ken Williams (KOCA GM), Ren Frias (KOCA/KORA), Kendall Kim (CFO/Resort Group) and R. D. Doane (Ko Olina Marina Manager). We didn't win this year, but the pro that we won with last year (Stacy Prammanasudh) actually won the tournament. It must have been the experience of playing with us last year that gave her the ability to win this year. Just kidding. We congratulate Stacy on her win.

Well that's all the space they allow us, even though there is a lot more to say. Until next time, Auhuihou E Malama Pono!!

Aloha,
The Ko
Olina
Gang



Winds at 70 mph in this photo at the marina at the Marine Corps Base in Kaneohe

Almar
Anchor

April 1, 2007

“We had a freak storm system come to the islands from the southwest.”



Martinez Marina

Almar
Anchor

April 1, 2007

First Annual Catch and Release Sturgeon Derby (Diamond Classic)

The Martinez Marina Bait and Tackle Shop held their First Annual Catch and Release Sturgeon Derby on Saturday, January 27. Thanks to Jordona (George) Santiago and Steve Talmadge for developing and running this successful derby. There were 187 entries, nine sturgeon caught and released and all the entry money was returned to the winners. The Derby started Friday night with a seminar given by Steve Talmadge on how and where to catch sturgeon in this area. It followed with a question and answer session and ended with a super raffle with many great prizes. The winners were announced at the end of the day, Saturday. In Pot "A", the first place prize of \$1,168.75 went to Linda Abbot. The second prize of \$701.25 went to Steve Thurman and the third prize of \$467.50 went to Glen Miller. Since all anglers released their fish, the same names went into the drawing for Pot "B," with a first prize of \$1168.75 going to Simon Fung. It was Linda Abbot's lucky day, as she got another \$701.25 when her name was drawn for second prize. The third prize of \$467.50 went to Ken Indalesio. We are looking forward to doing this again. Just through conversation, we think the event will double in size.

Take Five

What a tough decision. All the employees did a fantastic job. No one was really any better than the other. Everyone worked hard to develop good customer relations. They went out of their way to give that extra service that everyone appreciates. This program benefits not only the employee, but especially our boaters. We would like to have your feedback anytime you acknowledge or receive a good deed. Please congratulate Jordona Santiago, the manager of our bait shop, who earned top honors as employee of the year. Stop by and say hello. On another note, Jordona was our monthly winner in January and Amy Thompkins at the bait and tackle shop was our winner for February.

Parking Permits

2007 parking permits are now available. Please be sure your boat information is current, i.e., current registration and current insurance with the marina listed as the additional insured. We would also like a copy of your vehicle registration.

Oil Recycle

We have a **no-fee** oil recycle station. Oil, oil filters, oil pads and antifreeze are the recycled material we can accept. No fuel or other products can be reclaimed. Come to the Marina Manager's office for the key and additional information. Thanks for keeping the marina clean.

Cruise-ins

Our second cruise-in this year was Solano Yacht Club. Their fleet consisted of 17 boats, mostly power. The members really enjoy a party, so Saturday night the Martinez Yacht Club had their second crab feed of the year. This was some of the best crab we have ever had. Captain Bob (the caterer) cleans the crab first and then cooks it and serves it hot. After dinner a very good band, "The Bad Boys," entertained the group until midnight. We were told that some of the members came back to their boats and continued until 4 a.m. We're looking forward to next year.

Meet the Staff

Stop by the office anytime and meet your staff. If you have a question or need some information please come see us.

*"Jordana Santiago
named Employee of the
Year"*



Oakland Marinas

New Manager

New year, new office, new Marina Manager!! There are a lot of new things at Oakland Marinas for 2007 and, yes, we said new Manager. By the time all of you get this newsletter, Rick Gewecke will have taken over the responsibilities as Marina Manager for Oakland Marinas. Chuck and Suzanne have been lured back to the warmth of the Hawaiian Islands where they used to live, and to a new job post. Rick comes to us with lots of boating experience in the Bay and year's of management experience. We're sure he will be a great manager and an excellent addition to the Oakland Marinas team.

New Office

That brings us to the new office. If you have not been by to see it, then you need to swing by and take a look, and introduce yourself to Rick. He has a lot of new names and faces to learn and we're sure he will enjoy your coming by. This way, he will be able to associate you with your boat and remember you that way.

The office is beautiful and has turned out exactly the way we pictured it. We are still finishing painting details and finishing touches, but we made it by the target date of January 28, 2007. And guess what?? You can just swing into the parking lot, park, and come up to the second floor and see us. No gates and no parking fees just to come to the office. We hope it will be much more convenient for everyone.

Boat Show

By the time you read this newsletter, the boat show will be upon us for the spring season. Jack London customers in Scott's and Kincaid's Basins will have to relocate for the month of April. Nothing new there. We have all been through the drill enough times that we can do it in our sleep, right? This is our thank you in advance for all your cooperation getting this done. It is a huge amount of work for the office staff, so your timely attention and cooperation make the job so much calmer.

We will be having an official open house - probably in May or June - once all of the small detailing has been finished and we are all home in our slips from the boat show. We hope you all will stop in to see the new office and support the staff that day! All our phone numbers are the same so, if you need us for anything, just give us a call.

Well that is it for now. All of the Oakland Marinas staff wish you the best for the coming year and are looking forward to having a great summer with everyone.

Almar
Anchor
April 1, 2007

*"The office is beautiful
and has turned out
exactly the way we
pictured it."*



Marina del Rey Marina



The Venture/MacGregor Fleet at a potluck party following an exciting Sunday Local Cruise here at Marina del Rey Marina. For more information on how to become a member of the Venture/MacGregor Fleet, stop by the marina office.

Marina del Rey Marina recently welcomed Michelle Mazzota to our team. Michelle, our resident Canadian, has an extensive background in tall ship sailing around the Great Lakes, Eastern Seaboard, North Atlantic, Europe and the Caribbean. Michelle purchased her first sailboat, a 27' Ericson and keeps it here at our marina. Please stop by and say hello to Michelle.

We are constantly growing here at the marina. Recent projects include painting the bathrooms and the addition of new washers and dryers. In addition, Los Angeles County Beaches and Harbors have been making necessary repairs to our seawall. We want to take this opportunity to thank our boaters for their patience and cooperation during these repairs.

This month we are proud to begin our monthly boater education seminars. Our first seminar, "Basic Electrical Safety," was held on Friday, March 30. Please contact the marina office for future seminar and location information. This is a great way to meet your fellow boaters and we look forward to seeing you.

Almar
Anchor

April 1, 2007

*"Monthly boater
education seminars
begin this month."*



Treasure Isle Marina

Almar
Anchor

April 1, 2007

Spring has come early to San Francisco Bay. Temperatures in the mid- to upper 70's have brought a lot of boaters out to Clipper Cove. In preparation for the upcoming boating season we have been dressing up the marina (dock boxes washed, entrances painted, new slip numbers installed, etc.). Please let us know if there is anything else that needs our attention.

Thanks to the Treasure Island Development Authority, our cove is getting cleaned up. Two of the sunken boats have finally been salvaged and disposed. A number of derelict vessels have been chased off. In addition, the beach is being patrolled regularly and debris removed.

In addition, we are working with the San Francisco Police and Treasure Island to draft anchoring regulations that will provide controls to prevent these problems from recurring in the future. This should make the Marina and Clipper Cove a much more inviting location to visit.

Summer Sailstice

Mark your calendars - Treasure Isle Marina, in partnership with the Treasure Island Yacht Club and the Treasure Island Sailing Center, will be hosting the annual 'Summer Sailstice' weekend, June 22 thru 24. There will be dinners, BBQ lunches on the deck, beach treasure hunts for both children and adults, dinghy sailing, dink races, rain gutter races and music through the weekend. We expect the cove to be filled with boaters from around the bay to take part in these activities.

New Boaters

We are pleased to welcome the following new boaters to TIM:

Ron Anderson – Santana 27' – "Mistress 50" – D18
Chet Chauhan – Beneteau First 38' – "Sudden Stops Necessary" – D11
David Clark – Islander 24' – B23
Matthew Marino – Schock 25' – "Lil' Schnook" – A05
Gregory Nicol – Catalina 27' – "Le Dragon Rouge" – B47

We're glad to have you here.



*"Mark your calendars
for 'Summer Sailstice' "*

Ventura Isle Marina

Spring is here and it is looking beautiful at the marina. Although our winter produced more wind than rain, we are still seeing the signs of a colorful spring. The hillsides are green and the islands are displaying their annual bloom of native Coreopsis. This is always a fun time of year for the nature lovers at VIM. This March the Channel Islands National Park has recorded over 30 humpback and gray whale sightings in the Santa Barbara Channel. Of course, the island fox and the bald eagles are also being sighted. Here at the marina, the signs of spring are evident with the blooming of flowers and the return of the swallows, as well as the baby bat rays, sharks and other sea life.

For the fishermen and women of our fleet, it's salmon season again! At the time of this writing, the water temperature is 59 degrees. March 7 was the opening day for this event.

Anacapa Isle and Ventura Isle marinas enjoyed a fantastic winter seminar season. This coming season, the Pierpont Bay Yacht Club has been gracious enough to allow us to use the clubhouse at Ventura for the upcoming events. Our next seminar will be on April 20 at 7:00 p.m. We will post all events on the gates and on the website. Or you can simply call the office.

Opening day for our local yacht clubs was March 31. This year, Wet Wednesdays will kick off on May 9. Then we go right into the Land Rover Race Series. This series from the Pierpont Bay Yacht Club will draw racers from many local harbors. The Hardway Race will be May 19, followed by the Milt Ingram Trophy Race on July 14 and ending with the Tri-Point Race on August 25. If you would like information on registration or crewing, please contact Susan Countess at (818) 889-2669.

This year, we will hold the annual Ventura Isle Marina Swap Meet on June 9 at 8:30 a.m. Please contact the marina office to reserve your spot (805) 644-5858. The annual N.I.C.K. Rendezvous will be held in July. The exact date will be announced soon. Please check our website or simply call the office.

National Marina Day is August 11 and, as in the past, we will have our Annual Barbeque Picnic on the marina green. We will provide live music, BBQ chicken, beans and beverages. The fun will begin at 12:00 noon and will go until 4:00 p.m. Everyone brings a dish to share and we can always use some help with cooking, setting up and tearing down. Please contact the office to RSVP or ask any questions.

The staff here at Ventura Isle Marina hopes you will enjoy the marina events and the facility this season. As always, if you see something we may have overlooked or have any suggestions, please let us know. We also like to know if any of our staff has gone out of their way to make your experience at the marina better, so that we can recognize them.

We always have fun during the spring and summer here at Ventura and look forward to a wonderful boating season with all of you. See you in the water!



Almar
Anchor
April 1, 2007

